

**HIGHER ED**

# Cybersecurity for Higher Education: Managing Risk at Scale

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Few environments are harder to secure than a university. Open by design, decentralized in practice, and home to everything from student records to federally funded research, higher-ed institutions face an attack surface most organizations never have to consider. This guide focuses on where higher-ed security leaders get the most leverage: identity at scale, the compliance pressures that shape budgets, protecting research data, and strengthening the human layer across a constantly changing population.

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## Why higher ed is uniquely hard

Universities are built to share: knowledge, networks, access. That openness is a feature, not a flaw, but it collides with security in ways a corporate environment never experiences. IT is decentralized by tradition and by funding: colleges, departments, and labs run their own systems, often with their own administrators and their own grants paying for them. Central IT secures what it can see, and it cannot see everything.

Add the population: tens of thousands of students arriving and leaving every year, faculty with appointments at multiple institutions, visiting researchers, alumni with lingering accounts, and contractors. Every one of them has credentials. The result is an attack surface that is broad, porous at the edges, and constantly churning, which is why higher-ed approaches that simply import corporate playbooks tend to stall. The leverage points below are the ones that work with the grain of how universities operate.

## Identity at scale: the central battleground

If a university security program can only be great at one thing, it should be identity. Nearly every higher-ed incident pattern (compromised student accounts used for financial-aid fraud, phished faculty credentials opening research systems, forgotten service accounts) runs through identity somewhere.

- **MFA coverage, measured honestly.** Most institutions have MFA; fewer can say what fraction of active accounts, especially privileged and service accounts, are actually enrolled. Coverage gaps cluster exactly where attackers look.
- **Lifecycle automation.** With annual population turnover in the tens of percent, manual provisioning and deprovisioning cannot keep up. Accounts should follow registrar and HR data automatically, including the awkward in-between states like alumni, emeriti, and affiliates.
- **Access governance across decentralized departments.** The central directory may be clean while departmental systems accumulate years of unreviewed access. Periodic access reviews, federated where departments run their own systems, are unglamorous and high-yield.

Identity work also has a political advantage in a decentralized institution: it improves security for every college and department without requiring central IT to take over their systems.

## Compliance pressures that shape priorities

Two compliance regimes shape most higher-ed security budgets right now. Both deserve a "verify current applicability for your institution" caveat: obligations differ by institution, program participation, and contract terms, so confirm specifics with your compliance office and counsel.

### THE TWO REGIMES SHAPING BUDGETS

Pressure	Who it applies to	What it expects	Verify
<b>GLBA Safeguards Rule</b>	Institutions participating in federal student aid programs, which are treated as financial institutions under the Gramm-Leach-Bliley Act	Written information security program, designated qualified individual, risk assessments, MFA, encryption, incident response planning. An audit item for Federal Student Aid	Current applicability and requirements for your institution
<b>Research-driven requirements</b>	Federally funded research, by contract or grant	Controlled unclassified information (CUI) protections, agency-specific data controls, export-control constraints. Can dictate enclave architecture and future funding eligibility	Per award, agency, and data type

The strategic point: compliance pressure, used well, is budget leverage. The controls these regimes expect (risk assessment, MFA, encryption, incident response, vendor oversight) are the same ones a good security program wants anyway. Framing the roadmap so compliance dollars buy general risk reduction is one of the highest-value moves a higher-ed CISO can make.

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## Protecting research and sensitive data

Universities hold an unusual mix: student education records, health data in clinics and research, payment data, and research that ranges from openly publishable to federally restricted. Treating all of it with the same controls either overspends on the open material or underprotects the sensitive, and usually both at once.

- 1. Classify first, simply.** A three- or four-tier data classification (public, internal, restricted, regulated) that people can actually remember beats an elaborate scheme nobody applies.
- 2. Segment where the data lives.** Research environments handling regulated or contract-restricted data belong in dedicated enclaves with their own access controls and monitoring, which also keeps compliance scope, and cost, contained instead of spreading across the whole campus network.
- 3. Inventory where sensitive data actually is.** Grant by grant, lab by lab. The most common research-data incident is not an exotic attack; it is sensitive data sitting somewhere nobody responsible knew about.

### A SIMPLE STARTING MODEL FOR CLASSIFICATION

Tier	Typical examples	Baseline handling
<b>Public</b>	Published research, public web content	Standard controls; integrity matters more than secrecy
<b>Internal</b>	Working documents, most day-to-day operational data	Authentication and access control
<b>Restricted</b>	Student records, personnel files, unpublished research	Encryption, need-to-know access, periodic access reviews
<b>Regulated</b>	CUI, health data, payment data, contract-restricted research	Dedicated enclaves, contractual controls, monitoring

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## The human layer across a changing population

A university's population is its biggest attack surface and its hardest training audience: every fall brings thousands of new students, plus new faculty and staff, into the sights of phishing campaigns timed for exactly that moment. The lures are seasonal, too: financial-aid scams in enrollment season, fake job offers aimed at students, payroll-redirect phishing aimed at faculty.

What works in this environment is continuous and measured rather than annual and assumed: short, role-relevant training; phishing simulation that adapts difficulty to the individual rather than blasting one template at everyone; easy reporting with fast feedback; and metrics that track reporting rates and per-population risk, not just completion percentages. Faculty, staff, student employees, and researchers face different lures and need different emphasis; a one-size module fits none of them.

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## Where Harborcoat fits

Harborcoat is a team of strategic security and IT advisors. For higher-ed institutions, we typically help security leaders pressure-test priorities across identity coverage, compliance-driven roadmaps, data classification and enclave decisions, and the human-layer program, and then coordinate vetted partner firms where implementation work is needed. We advise and broker; we do not deploy in-house, which keeps the advice independent of any particular product.

If your institution is weighing where the next dollar or the next hire goes, a conversation with an advisor who has seen the trade-offs across institutions can sharpen the decision considerably.

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## Sources & further reading

**FTC Safeguards Rule guidance** (<https://www.ftc.gov/business-guidance/resources/ftc-safeguards-rule-what-your-business-needs-know>) · Federal Trade Commission; verify current applicability for your institution.

**EDUCAUSE Cybersecurity and Privacy resources** (<https://www.educause.edu/focus-areas-and-initiatives/policy-and-security/cybersecurity-program>) · Higher-ed-specific security community and guidance.

**NIST SP 800-171: Protecting Controlled Unclassified Information** (<https://csrc.nist.gov/pubs/sp/800/171/r3/final>) · Relevant where federal research contracts impose CUI requirements; verify per award.

### Discuss your institution's priorities

Identity, compliance, research data, or the human layer: wherever the pressure is coming from, a Harborcoat advisor can help you sequence the response.

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